



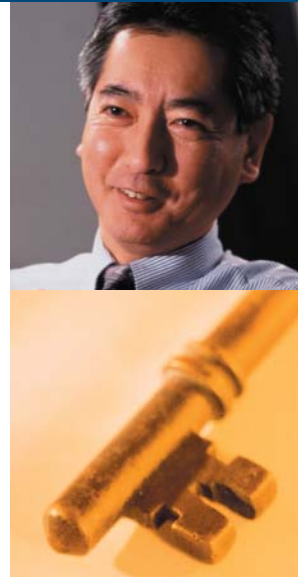
“I credit APICS membership with contributing to my business and career success.”

Jim Bacon, Director, Global Supply Chain Operations
Bayer Corporation, Biological Products

EMPOWER YOURSELF >>>
WITH >>> **KNOWLEDGE**

APICS is built on the theory that your career is not a fixed entity, but a living, growing process that needs to be continually fed with new skills, nurtured with challenge, and enhanced with learning. That’s why membership in APICS is so crucial to your success.

EMPOWER YOURSELF AND YOUR COMPANY >>> WITH >>> **KNOWLEDGE**



Join APICS today

Join a community of nearly 60,000 professionals from 20,000 companies worldwide who are members of APICS because they want to keep up-to-date on inventory and supply chain management best practices and new technologies and techniques.

Members hold many titles including supply chain specialist, buyer/planner, materials manager, vice president of operations, and director of global services to name a few. Their companies vary in size and represent industries from electronics and metal fabrication to chemicals and food/beverages. They come from vastly different environments but all are serious about career enhancement and empowering themselves and their companies with knowledge.

With more than 265 chapters in North America and 29 international associates worldwide, APICS is truly a global network. Our education is developed and delivered by experienced, recognized practitioners and visionaries from the field. The collective intelligence of scores of subject matter experts coupled with the ever-expanding APICS body of knowledge provides reliable expertise essential for you to function at peak performance.

Join APICS to empower yourself and your company with knowledge

- Enhance your credibility and earning potential through world-renowned certification programs
- Learn best practices from industry experts in the award-winning magazine *APICS—The Performance Advantage*
- Share and gain insight from the experiences of colleagues around the world through discussion lists and chapter meetings
- Access real-world solutions through valuable resources including the *APICS Dictionary*, APICS Career Center, and affinity programs

Hear what your colleagues are saying about APICS membership

“The process of studying for the certification exams forced me to become completely knowledgeable about the full spectrum of the APICS body of knowledge. This gave me respect and recognition in the industry. I continue to grow and learn through APICS because I find it to be the most authoritative venue of the existing body of knowledge and dissemination of new concepts and applications. APICS has had a significant influence on my life, and I credit my professional and personal success in large part to APICS membership and participation in the APICS community.”



*James A.G. Krupp, CFPIM
Director of Materials Planning, Stanadyne Corporation
Windsor, Connecticut*



*Georgi Atanassov
Operations Manager, WATTS-MTB
Plovdiv, Bulgaria*

“Eastern Europe does not follow or teach a systematic approach to inventory and production management. What is taught in colleges and universities is theoretical and does not apply to real-life situations. Reading an article in *APICS—The Performance Advantage* has been like talking to a live person—we badly need such talks and progressive examples here in Eastern Europe. Being an APICS member has given me a network of colleagues I can turn to for support and resources I can use for practical information on every aspect of production and inventory management. I credit APICS membership for bringing practical educational opportunities to me and my coworkers.”

“Over the past 12 years, I have found great value in being an APICS member. I have benefited tremendously by attending the APICS International Conference and Exposition as well as other training seminars, which have provided an excellent opportunity to interact with my fellow colleagues. The many books acquired through the APICS Bookstore have been very beneficial to my career development. I introduced the CPIM program as a long-term objective for my staff. This helped individuals develop the skills needed to fulfill both departmental and organizational objectives. I credit APICS membership with contributing to my business and career success.”



*Jim Bacon
Director, Global Supply Chain Operations, Bayer Corporation, Biological Products
Research Triangle Park, North Carolina*

Enhance Your Credibility and Earning Potential

Earning an APICS certification empowers you with knowledge, gives you recognition as a professional with a solid understanding of inventory and supply chain management issues, and leads to opportunities for career advancement. APICS certification programs are recognized internationally as standards of excellence, and according to an APICS salary survey, respondents with a Certified in Production and Inventory Management (CPIM) designation earn up to 29 percent more than noncertified professionals.

Join and Save

Join APICS and save an average of 25 percent (or an average of \$100 annually) on all certification study aids such as practice questions, software, reprints, flashcards, and case studies purchased from the APICS Bookstore. Members save on average 20 percent on certification preparation classes and testing fees. In addition, members enjoy the benefit of chapter review courses, study groups, and group testing opportunities.

Certified in Production and Inventory Management (CPIM)

Nearly 75,000 professionals worldwide have earned their CPIM designation and now enjoy

- peer and industry recognition
- enhanced promotional opportunities and earning potential
- confidence to take actions that achieve results
- the ability to predict outcomes more accurately.

After earning the CPIM certification, continue to develop your expertise and skills through the Certification Maintenance Program. To maintain your hard-earned CPIM, you must demonstrate that you have participated in a variety of professional development activities. That is measured through professional development points. Membership provides six professional development points per year as well as numerous opportunities to ensure your knowledge and skills stay current while earning points toward maintaining your certification (CPIMs must earn 75 professional development points over a five-year period to maintain their designation).

Certified in Integrated Resource Management (CIRM)

Nearly 4,000 professionals have earned their CIRM designation and can now effectively interact with cross-functional departments for more strategic decision making, enhanced collaboration, and improved productivity. A CIRM designation helps you become an effective strategic leader and exceed the expectations of your customers and enterprise.

Visit the Certification section of www.apics.org for additional information on CPIM, the Certification Maintenance Program, and CIRM.

Educational Programs

In addition to certification preparation classes, APICS offers quality educational programs to help you gain essential industry knowledge and become a valuable company asset. Choose from a variety of courseware, corporate training, APICS Webinars, and workshops that focus on supply chain strategies, inventory management, forecasting, lean manufacturing, and other basic as well as emerging technologies. The format, function, and delivery are different for each program to accommodate any learning style and provide a convenient educational experience. Visit the Education section of www.apics.org for additional information on discounted member pricing and how you can benefit from these educational programs.

“My APICS certifications have always garnered respect and acceptance in the industry, regardless of the position I have held or the country I was in. The CPIM and CIRM designations are a global recognition of knowledge.”

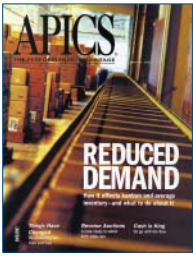
*Loretta David, CPIM, CIRM, CDP
Business Consultant, SSA Global Technologies
Marietta, Georgia*



Learn from Industry Experts

Join APICS to gain the knowledge and experience acquired by experts with decades of experience. Industry experts share their knowledge with members through publications such as *APICS—The Performance Advantage* and APICS e-News as well as Ask APICS—an information gathering research service.

APICS—The Performance Advantage



This award-winning, four-color magazine is complimentary to members and provides best practices and expert insight on the latest systems and principles designed to enhance organizational competitiveness, productivity, and

profitability. Read case studies, business strategies, and industry research on

- production and inventory management
- e-business and supply chain management
- materials management, warehousing, and logistics.

APICS—The Performance Advantage is mailed to members free of charge monthly. Both current and past issues are also available exclusively to members on the APICS Web site.

Publications Database

Only APICS members can use the searchable, online Publications Database to conduct research on more than 25 subjects including distribution, e-business, forecasting, Just-in-Time, lean, and supply chain management. Members can use this useful tool to gather information on benchmarking procedures and statistics as well as case studies.

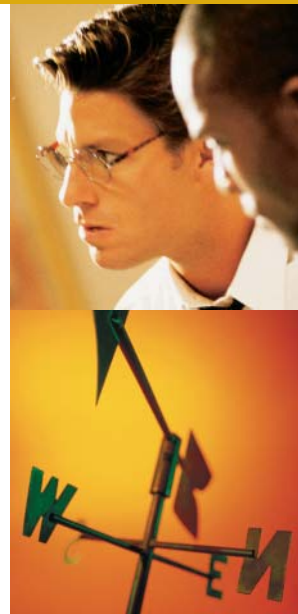
The database is updated monthly and contains more than 250 articles from publications including *APICS—The Performance Advantage* and the *Production and Inventory Management Journal*.

APICS e-News—Your Solutions for Increasing Workplace Performance

This semimonthly electronic newsletter is free to members and delivers quick reading but hard-hitting news on the hottest inventory and supply chain management topics. It keeps members updated on industry developments as well as concepts and principles that employees and enterprises can implement today.

Ask APICS

Members get real-time solutions to real-life business challenges through Ask APICS—an information gathering service staffed by research experts. The hotline is organized in conjunction with the Rochester Institute of Technology, an organization with a solid reputation for gathering and maintaining leading-edge inventory and supply chain management data. Research experts take inquiries from members worldwide and supply members with customized research findings. Join APICS to take advantage of this valuable, convenient resource.



“APICS e-News provides short, information-packed articles on current topics that keep me up on what’s happening in today’s hectic world where there is so much to read and so little time. Even though my e-mail box gets full, I look forward to APICS e-News because of the quality of the articles and the timeliness of the topics.”

*Bob Stahl, CPIM
President, R.A. Stahl Company
Attleboro, Massachusetts*

Put the APICS Community to Work for You

Membership enables you to access a network of accomplished professionals to enhance your knowledge base as well as the circle of colleagues you turn to for guidance and support. Empower yourself and your company with knowledge through the learning opportunities available through local chapters, the APICS International Conference and Exposition, and electronic discussion lists.

Local Chapters

APICS has more than 265 local chapters in North America you can join to gain access to convenient, personalized local training.* Chapters present seminars on emerging issues and basic techniques, hold regularly scheduled certification review courses, and monthly professional development meetings. Chapter activities provide great networking opportunities to expand your professional circle of colleagues. Members don't have to travel far to take advantage of this great benefit! Refer to the Chapter Locator in the back of this brochure to identify the chapter nearest you.

*Individuals residing within 95 miles of a local chapter are required to become both society and chapter members when they join APICS. Those residing more than 95 miles from a local chapter may join as a Domestic Member-at-Large.

Professionals Outside North America: Local chapters exist throughout North America. We encourage international professionals to contact an International Associate to learn about activities that may be held in their area. Refer to the International Associates portion of the Membership section of www.apics.org for contact information.

APICS International Conference and Exposition

Meet major business leaders, network with your colleagues, and learn the latest industry trends and techniques at the APICS International Conference and Exposition. It hosts nearly 5,000 professionals who come together to share experiences and opportunities on key topics including lean strategies, project management, supply chain management, small business issues, and other emerging trends. Learn more about this world-renowned event by visiting the Conference section of www.apics.org.

Conference Dates and Locations

October 10–13, 2004	San Diego, California
October 16–19, 2005	New Orleans, Louisiana
October 29–31, 2006	Orlando, Florida

Electronic Discussion Lists

Join APICS to glean knowledge from other professionals who gather virtually to share valuable information through APICS discussion lists. Each list is dedicated to a specific topic where everyday challenges, solutions, and best practices are shared and critical issues are discussed. These online forums provide thousands of professionals the ability to ask questions and receive valuable feedback worldwide 24/7 by e-mail.



"I have been a member for five years and participate on the constraints management, small manufacturing, and engineered products, aerospace, and defense lists. A lot of good ideas are shared that have helped me adapt numerous strategies. The international nature of the lists is a plus because it is helpful to see what is being done in other parts of the world. Those who haven't participated on a list don't know what they are missing. In my opinion, the electronic discussion lists are probably the greatest service APICS has created."

*Scott Ward
Vice President of Strategic Value, Windings, Inc.
New Ulm, Minnesota*

Access Real-World Solutions

Get real-world solutions to your professional challenges through member-only access to valuable resources including the *APICS Dictionary*, the APICS Career Center, and APICS affinity programs.

The APICS Career Center

The APICS Career Center is the leading online career center exclusively dedicated to serving companies and professionals in the inventory and supply chain management industry.

Job seekers can use the site to search an average of more than 125 job listings with leading companies including Avon Products, Accenture, 3M, Agilent Technologies, Bausch & Lomb, Pfizer, Kodak Polychrome Graphics, Schering-Plough, and Macromedia.

Only APICS members can search for job listings AND

- create, store, and send cover letters and résumés to employers
- sign up for the free electronic job posting notification service—Notify Me!
- use the Career Development Tools section of the site.

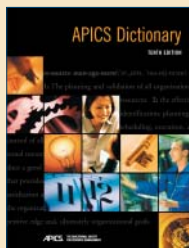
Employers can use the site to manage their job listings in real time and can search a pool of more than 1,000 qualified, experienced job seeker résumés. And, employers who have an APICS member on staff save \$100 or more on job postings. Both job seekers and employers will want to join APICS to take full advantage of this powerful career development tool.

APICS Affinity Programs

In addition to exclusive APICS resources, members have access to savings and special services available through these organizations that partner with APICS.

- Education Financing: Wells Fargo Capital Knowledge Program
- Credit Services: MBNA America Platinum Plus MasterCard
- Car Rental: Alamo
- Express Shipping: DHL Express (formerly Airborne Express)

The APICS Dictionary



The *APICS Dictionary* defines more than 3,500 terms from the APICS body of knowledge enabling members to educate themselves and their staff members on key terminology and definitions. People and organizations using the *APICS*

Dictionary report that they, as well as their entire supply chain, are able to operate more productively and profitably because they are speaking the same language. Members can access this highly sought after resource online and can also request a single, free printed copy by requesting one through APICS Customer Support.



“The education and certification opportunities offered through APICS membership have been extremely beneficial in my pursuit of career enhancement. APICS education provided me with the body of knowledge necessary to effectively transition from finance to logistics nearly 15 years ago. The knowledge APICS continues to provide BASF logistics professionals assists us to excel in our jobs and results in a positive contribution to BASF’s net income and cash flow.”

*Kevin M. Murphy, CPIM, CIRM
Supply Chain Manager, BASF Corporation
Mount Olive, New Jersey*

APICS membership offers a comprehensive opportunity for you to empower yourself and your company with knowledge. Take advantage of our certification programs, publications, networking opportunities, and online resources to gain knowledge to help you function at peak performance. Join APICS today.

APICS CHAPTER LOCATOR

APICS comprises a network of more than 270 chapters across North America. Chapter names and dues amounts are listed below. To join the chapter nearest you, indicate your selection (chapter name and dues amount) in the dues section of the application. If you are uncertain about which chapter to join, please call APICS Customer Support at (800) 444-APICS (2742) or (703) 354-8851 or e-mail service@apicshq.org.

(Chapters and dues amounts are subject to change without notice.)

Alabama		Connecticut		Louisiana		New Mexico		Rhode Island	
Birmingham	\$ 25	Central Connecticut	\$ 20	Ark-LA-Tex	\$ 25	Albuquerque	\$ 30	Providence	\$ 30
Central Alabama	25	Danbury	35	New Orleans	20				
Northeast Alabama	30	Fairfield County	15			New York		South Carolina	
Northwest Alabama	20	Hartford County	25	Maine		Albany Capital District	\$ 30	Charleston	\$ 20
Southern Alabama Area	20	New Haven	30	Down East	\$ 20	Buffalo	35	Emerald Industrial	20
Tennessee Valley	25					Central New York	40	Great Pee Dee Area	20
		Delaware		Maryland		Elmira	25	Industrial Crescent	25
Arizona		Southern Delaware	\$ 25	Baltimore	\$ 30	Ithaca Cortland	20	Mid Carolina	20
Ambos Nogales	\$ 40			Cumberland Valley	20	Long Island	30		
Phoenix	65	District of Columbia		Massachusetts		Mid Hudson	30	South Dakota	
Tucson	20	DC-Metro	\$ 20	Boston	\$ 40	Rochester	30	Glacial Lakes	\$ 25
				New Bedford	20	Southern Tier	25	Siouxland	40
Arkansas		Florida		North Shore	30	Tappan Zee	30		
First Arkansas	\$ 30	Florida Gold Coast	\$ 40	South Shore	20	Tri City	25	Tennessee	
Fort Smith	20	Florida Gulf Coast	35	Western Massachusetts	25			Appalachian	\$ 25
Northeast Arkansas	25	Florida Southeast	40	Worcester County	30	North Carolina		East Tennessee	25
Northwest Arkansas	20	Florida Space Coast	30			All American	\$ 20	Golden Circle	15
		Florida West Coast	35	MEXICO		Asheville	20	Memphis	35
California		Greater Jacksonville	35	Amistad	\$ 20	Cape Fear	20	Mid Tennessee	35
Anaheim	\$ 25	Mid Florida	30	Capitulo APICS Queretaro	25	Central Carolina	25	Tri-State	30
Central Coast	15	North Central Florida	25	Capitulo Monterrey, A.C.	32	Charlotte	50	Upper Cumberland	15
Golden Gate	40	South Florida	40	Chihuahua	40	Eastern North Carolina	20		
Gold Rush	25			Guadalajara	20	Foot hills	25	Texas	
Greater San Jose	19	Georgia		Mexicali	20	Gaston Area	20	Austin	\$ 25
Inland Empire	25	Athens	\$ 20	Mexico City	32	Piedmont Triad	30	East Texas	25
Los Angeles	25	Atlanta	20	Puebla-Tlaxcala	30	Tar River	25	El Paso/Juarez	30
Mission Peak	25	Central Georgia	20	Tijuana Calafia	20	Triangle	50	Greater Fort Worth	55
Monterey Bay Area	25	Central Savannah River	25					Heart of Texas	35
Orange County	25	Chattahoochee Valley	20	Michigan		North Dakota		Houston	55
Redwood Empire	30	Quail Country	30	Blue Water	\$ 40	Red River Valley	\$ 15	Lubbock	40
Sacramento	30	Sea Island	20	Detroit	45			North Texas	45
San Diego	20			Grand Rapids	45	Ohio		Rio Grande Valley	45
San Fernando Valley	35	Hawaii		Kalamazoo/SW Michigan	25	Akron	\$ 30	South Central Texas	35
San Gabriel Valley	25	Hawaii	\$ 30	Mid Michigan	25	Canton Area	30		
San Joaquin	45			Saginaw Valley	25	Cincinnati	39	Utah	
Santa Clara	40	Idaho				Cleveland	40	Salt Lake City	\$ 25
Solano	25	Treasure Valley	\$ 35	Minnesota		Columbus	35	Sundance	25
Ventura	25			Central Minnesota	\$ 25	Dayton	40		
		Illinois		Southern Minnesota	15	Lima Area	25	Vermont	
CANADA		Chicago	\$ 25	Twin Cities	55	North Central Ohio	25	Champlain Valley	\$ 30
Alberta		Fox River	30	Winona Lacrosse	40	North Coast	25		
Calgary	\$ 65	Great River	25			Northwest Ohio	40	Virginia	
Edmonton	45	Heart of Illinois	20	Mississippi		Springfield	45	Apple Valley	\$ 40
		Highlands	25	Gumtree	\$ 25	Toledo	40	Blue Ridge	25
British Columbia		Lakeland	15	South Central Mississippi	25	Youngstown	30	Central Virginia	30
Fraser Valley	\$ 55	Lincoln Land	20					Hampton Roads	25
Okanagan	36	Rock Valley	20	Missouri		Oklahoma		Richmond	25
Vancouver	55			Central Ozarks	\$ 15	Oklahoma City	\$ 55	Roanoke Regional	35
		Indiana		Greater Kansas City	25	Tulsa	35		
Manitoba		Central Illiana	\$ 20	Greater Ozarks	15			Washington	
Winnipeg	\$ 30	Central Indiana	45	Mid Missouri	15	Oregon		Northwest Inland Empire	\$ 25
		Fort Wayne	30	St Louis	30	Portland	\$ 35	Puget Sound	40
Nova Scotia		Michiana	50			Southern Oregon	20		
Nova Scotia	\$ 30	Ohio Valley	20	Nebraska		Southern Willamette Valley	30	West Virginia	
		Wabash Valley	20	Central Nebraska	\$ 15			Mountaineer	\$ 30
Ontario				Great Plains	20	Pennsylvania		Parkersburg	35
Durham	\$ 50	Iowa		Midlands	30	Brandywine	\$ 25	River Cities	20
Hamilton	45	Cedar Valley	\$ 20			Central Penn	25		
Kawartha	40	Central Iowa	20	Nevada		Cumberland Valley	20	Wisconsin	
London & District	40	Key City	15	Northern Sierra	\$ 20	Erie	30	Central Wisconsin	\$ 50
Ontario Grand Valley	60	Northeast Iowa	15	Southern Nevada	20	Lancaster York	35	Fox Valley	35
Ottawa	30	Northwest Iowa	20			Lehigh Valley	30	Indianhead	25
Peel	30	Quad Cities	25	New Hampshire		Mid State	25	Madison	35
Simcoe County	30	Southeast Iowa	15	Central New Hampshire	\$ 30	Northeast Pennsylvania	30	Milwaukee	40
Toronto	65	Top of Iowa	15	Granite State	25	Penn York	20	Northeast Wisconsin	25
Windsor	40			Monadnock	15	Philadelphia Area Network	30	Racine/Kenosha	25
		Kansas		Southern New Hampshire	25	Pittsburgh	45	Shoreline	30
Quebec		Southeast Kansas	\$ 20			Pottstown - Tri-County	15	South Central Wisconsin	35
Estrie	\$ 31	Wichita	20	New Jersey		Schuykill Valley	30		
Montreal	55			Central Jersey	\$ 35				
Quebec	50	Kentucky		Monmouth/Ocean	35	Puerto Rico			
		Blue Grass	\$ 25	Northern New Jersey	40	Puerto Rico San Juan	\$ 30		
Colorado		Falls Cities	25	Princeton - Trenton	35	Puerto Rico Oeste	20		
Colorado (Denver)	\$ 60	Heartland of Kentucky	15	South Jersey	25				
Northern Colorado	20	Northern Kentucky	35	West Jersey	40				
Pike's Peak	35	Pennyrile	25						

This list comprises chapter dues reported to APICS as of January 2005, and is valid through June 2005. Please note that chapter dues are subject to change without notice.

Individual Membership Application

Use this application if you live in North America or a U.S. territory.

Today's date: ____/____/____

Please complete all sections in print or type.

Use the Chapter Locator provided in this brochure to determine the appropriate chapter dues amount.

Questions? Call APICS Customer Support at (800) 444-APICS (2742) or (703) 354-8851 or e-mail us at service@apicshq.org.

4 WAYS TO JOIN OR RENEW

ONLINE: Join or renew online at www.apics.org

PHONE: Call APICS Customer Support at (800) 444-APICS (2742) or (703) 354-8851, 8:30 a.m.–5:00 p.m., ET, Monday through Friday. Have your credit card ready.

FAX: Send forms to (703) 354-8768 with your credit card number.

MAIL: Return a completed application form by mail to APICS, Membership Dues P.O. Box 75381 Baltimore, MD 21275

Have colleagues who could benefit from APICS membership? Share this application with them.

1. Member Information

Referring member's name _____ Referring member's APICS ID number _____

APICS customer ID number _____ CIRM CPIM CFPIM

Please print your name and address as they should appear on mail. Mr. Mrs. Ms. Miss

LAST NAME _____ FIRST NAME _____ MIDDLE INITIAL _____

NICKNAME (FOR USE ON NAME BADGES ONLY) _____

Please check your preferred mailing address. Work Home

JOB TITLE _____ COMPANY NAME _____

BUSINESS ADDRESS _____

CITY _____ STATE/PROVINCE _____ ZIP/POSTAL CODE _____ COUNTRY _____

BUSINESS PHONE _____ BUSINESS FAX _____ BUSINESS E-MAIL _____

HOME ADDRESS _____

CITY _____ STATE/PROVINCE _____ ZIP/POSTAL CODE _____ COUNTRY _____

HOME PHONE _____ HOME E-MAIL _____

Member Privacy Policy

The mail, phone, fax, and e-mail information you provide will be used by APICS and its chapters to communicate with you. We will share your mailing address information with our affinity program partners who wish to communicate with you about their products and services. We will NOT share your phone, fax, or e-mail address information with those affinity program partners. We make our mailing list available to third parties through mail list trade or rental (phone, fax, and e-mail address are not made available).

Check here to exclude your name from rented or traded mailing lists. Telemarketing use of APICS mail lists by sources other than APICS is strictly prohibited.

The following information is requested for identification purposes only. This information is optional and will not be provided to any outside sources.

Female Male Date of Birth _____ Last four digits of Social Security Number _____

Please complete the demographics page (which follows) and submit it with this application.

2. Membership Dues (\$110.00 society dues plus chapter dues)

APICS encourages all members residing in North America, whose work or home address is within 95 miles of a chapter, to belong to a chapter. If you are unsure there is a chapter within a 95-mile radius, call APICS Customer Support for assistance. To ensure timely processing, you must include the society and chapter dues amount.

(a) Society dues* \$ 110.00 Place me in the _____ chapter.

(b) Chapter dues \$ _____ (Persons residing outside of Northern America or a U.S. Territory, must use the International Membership Application)

Total Membership Dues \$ _____

*A portion of your dues, a \$24 nondeductible value, supports your subscription to *APICS Magazine* and cannot be deducted from your total dues amount.

(c) I wish to join APICS for 1 year 2 years 3 years 4 years 5 years.

Total Dues (a + b) = \$ _____ x No. Years (c) _____ = TOTAL AMOUNT \$ _____

3. Payment

Please submit payment in U.S. dollars only. Purchase orders are not accepted. APICS dues are not deductible as a charitable contribution for federal tax purposes but may be deductible as a business expense. Please include member name and company name on check.

Check no. _____ is enclosed for \$ _____ (Checks must be made payable to APICS and drawn on a U.S. bank.)

Charge to MasterCard VISA American Express Discover

ACCOUNT NO. _____ EXPIRATION DATE _____

NAME AS IT APPEARS ON CARD _____ SIGNATURE _____

APICS USE ONLY
(DO NOT WRITE IN THIS SPACE)

BATCH # _____

CHECK AMOUNT \$ _____

CHECK # _____

DUES AMOUNT \$ _____



APICS. Lifelong Learning for Lifetime Success®

APICS The Association for Operations Management is a not-for-profit international educational organization respected throughout the world for its education and professional certification programs. With nearly 60,000 individual and corporate members in 20,000 companies worldwide, APICS is dedicated to using education to improve the business bottom line.

APICS is recognized globally as

- the source of knowledge and expertise for manufacturing and service industries across the entire supply chain in such areas as materials management, information services, purchasing, and quality
- the leading provider of high-quality, cutting-edge educational programs that advance organizational success in a changing, competitive marketplace
- a successful developer of two internationally recognized certification programs, Certified in Production and Inventory Management (CPIM) and Certified in Integrated Resource Management (CIRM)
- a distribution center for hundreds of business management publications and educational materials
- a source of solutions, support, and networking through local chapters, workshops, and the annual APICS International Conference and Exposition.

Please provide the following demographic information by marking all applicable choices or completing the online form.

4. Member Profile

a. Business Environment (Check one.)

- a. Manufacturing d. Academic
 b. Service e. Government
 c. Consulting

b. Industry Type of Your Division (Check all that apply.)

- a. Automotive o. Transportation
 b. Aviation/Aerospace p. Retail
 c. Communications q. Maintenance, Repair, & Operations
 d. Defense r. Metal Fabrication
 e. Distribution s. Pharm/Chemicals
 f. Education t. Plastics/Rubber
 g. Electrical u. Textile/Apparel
 h. Electronics v. Lumber/Paper
 i. Health Care/ Med. Devices w. Software/Hardware
 j. Food/Beverages x. Utilities
 k. Furniture y. Biotechnology
 l. Glass yy. Machinery
 m. Graphic Arts z. Other _____
 n. Mining

c. Industry Classification of Your Division (Check all that apply.)

- a. Job Shop e. Repetitive
 b. Process f. Discrete
 c. Remanufacturing g. Nonmanufacturing
 d. Assembly

d. Key Area of Responsibility (Check all that apply.)

- a. Distribution l. Quality/Service
 b. Inventory Control m. Human Resources
 c. Operations n. Mgmt. Info. Systems
 d. Materials Management o. Research and Development
 e. Engineering p. Training/Education
 f. Sales/Marketing q. Supply Chain
 g. Finance/Accounting r. Self-Employed
 h. Professional Services s. Planning/Scheduling
 i. Shipping/Receiving t. Forecasting
 j. Production Control u. Logistics
 k. Purchasing
 z. Other _____

e. Your Role in Product Acquisition (Check all that apply.)

- a. Recommend d. Buy
 b. Specify e. None
 c. Authorize

f. Your Job Title/Function (Check one.)

- a. Senior Management (CEO/VP/General Mgr./Plant Mgr.)
 b. Departmental/Division Management (Materials Mgr./Operations Mgr./Director)
 c. Functional Management (Systems Analyst/Scheduler/Planner)
 d. Other Professional Level

g. Number of Employees at Location (Check one.)

- a. Under 100 d. 500–999
 b. 100–249 e. 1,000+
 c. 250–499

h. Why Are You Joining APICS? (Check all that apply.)

- a. Networking
 b. Career enhancement/professional development
 c. Certification
 e. Discounts on educational offerings
 f. Keeping up with industry developments
 g. APICS publications/magazine
 h. Chapter activities
 i. Recommended by employer
 j. All of the above
 z. Other _____

i. Membership Involvement (Check all that apply.)

Please indicate the chapter activity in which you would like to participate.

- a. Education f. Seminars
 b. Publicity g. Treasurer
 c. Programs h. Secretary
 d. Membership i. Newsletter
 e. Employment

j. How many years have you been in the inventory and supply chain management field?

- a. 4 yrs. or fewer b. 5–8 yrs. c. 9–14 yrs. d. 15+ yrs.

APICS does not currently participate in or contribute to any lobbying efforts.

Questions? Call APICS Customer Support at (800) 444-APICS (2742) or (703) 354-8851, 8:30 a.m. – 5:00 p.m. ET Monday through Friday.

International Membership Application

To be used by persons residing outside North America or a United States territory.

Please complete all sections. Please print or type.

1. Member Information

Are you a former APICS member and/or have we assigned you an ID number? Yes No

ID NUMBER _____ TODAY'S DATE _____

Please print your legal name and address as they should appear on a mailing label.

- Mr. Mrs. Ms. Miss
 CIRM CPIM CFPIM

FAMILY NAME (LAST NAME) _____ GIVEN NAME (FIRST NAME) _____ MIDDLE INITIAL _____

The following information is requested for identification purposes only. Female Male

DATE OF BIRTH _____ SOCIAL SECURITY NUMBER (IF APPLICABLE) _____

Please check your preferred mailing address. Work Home

JOB TITLE _____ COMPANY NAME _____

BUSINESS ADDRESS _____

CITY POSTAL CODE _____ COUNTRY _____

BUSINESS PHONE _____ BUSINESS FAX _____ BUSINESS E-MAIL _____

HOME ADDRESS _____

CITY POSTAL CODE _____ COUNTRY _____

HOME PHONE _____ HOME E-MAIL _____

Member Privacy Policy

The mail, phone, fax, and e-mail information you provide will be used by APICS and its chapters to communicate with you. We will share your mailing address information with our affinity program partners who wish to communicate with you about their products and services. We will NOT share your phone, fax, or e-mail address information with those affinity program partners. We make our mailing list available to third parties through mail list trade or rental (phone, fax, and e-mail address are not made available).

Please do not include my name on any rented or traded APICS mail lists. Telemarketing, fax, and e-mail use of APICS mail lists by sources other than APICS is strictly prohibited.

2. Member Profile

2a. Business Environment (Check one)

- a. Manufacturing b. Service c. Consulting d. Academic e. Government

2b. Industry Type of This Division (Check all that apply)

- | | | |
|--|--|---|
| <input type="radio"/> a. Automotive | <input type="radio"/> j. Food/Beverages | <input type="radio"/> s. Pharm./Chemicals |
| <input type="radio"/> b. Aviation/Aerospace | <input type="radio"/> k. Furniture | <input type="radio"/> t. Plastics/Rubber |
| <input type="radio"/> c. Communications | <input type="radio"/> l. Glass | <input type="radio"/> u. Textile/Apparel |
| <input type="radio"/> d. Defense | <input type="radio"/> m. Graphic Arts | <input type="radio"/> v. Lumber/Paper |
| <input type="radio"/> e. Distribution | <input type="radio"/> n. Mining | <input type="radio"/> w. Software |
| <input type="radio"/> f. Education | <input type="radio"/> o. Transportation | <input type="radio"/> x. Utilities |
| <input type="radio"/> g. Electrical | <input type="radio"/> p. Retail | <input type="radio"/> y. Biotechnology |
| <input type="radio"/> h. Electronics | <input type="radio"/> q. Maint./Repair & Oper. | <input type="radio"/> yy. Machinery |
| <input type="radio"/> i. Healthcare/Med. Devices | <input type="radio"/> r. Metal Fabrication | <input type="radio"/> z. Other |

2c. Industry Classification of This Division (Check all that apply)

- a. Job shop c. Remanufacturing e. Repetitive g. Nonmanufacturing
 b. Process d. Assembly f. Discrete

2d. Key Areas of Responsibility (Check all that apply)

- | | | | |
|--|--|---|--|
| <input type="radio"/> a. Distribution | <input type="radio"/> g. Finance/Acctg. | <input type="radio"/> m. Human Resources | <input type="radio"/> r. Self-Employed |
| <input type="radio"/> b. Inventory Control | <input type="radio"/> h. Professional Services | <input type="radio"/> n. Management Info. Systems | <input type="radio"/> s. Planning/Scheduling |
| <input type="radio"/> c. Operations | <input type="radio"/> i. Shipping/Receiving | <input type="radio"/> o. Research & Dev. | <input type="radio"/> t. Forecasting |
| <input type="radio"/> d. Materials Mgmt. | <input type="radio"/> j. Production Control | <input type="radio"/> p. Training/Education | <input type="radio"/> u. Logistics |
| <input type="radio"/> e. Engineering | <input type="radio"/> k. Purchasing | <input type="radio"/> q. Supply Chain | <input type="radio"/> z. Other |
| <input type="radio"/> f. Sales/Marketing | <input type="radio"/> l. Quality/Service | | |

2e. Your Role in Product Acquisition (Check all that apply)

- a. Recommend b. Specify c. Authorize d. Buy e. None

2f. Your Job Title/Function (Check one)

- a. Senior Management (CEO/VP/General Manager/Plant Manager)
 b. Departmental/Division Management (Materials Manager/Operations Manager/Director)
 c. Functional Management (Systems Analyst/Scheduler/Planner)
 d. Other Professional Level

2g. Number of Employees at Your Location (Check one)

- a. Under 100 c. 250-499 e. 1,000+
 b. 100-249 d. 500-999

2h. Why Are You Joining APICS? (Check all that apply)

- | | |
|--|--|
| <input type="radio"/> a. Networking | <input type="radio"/> f. Keeping up with industry developments |
| <input type="radio"/> b. Career enhancement/professional development | <input type="radio"/> g. APICS publications/magazine |
| <input type="radio"/> c. Certification | <input type="radio"/> h. Chapter activities |
| <input type="radio"/> d. Recommended by _____ | <input type="radio"/> i. Recommended by employer |
| <input type="radio"/> e. Discounts on educational offerings | <input type="radio"/> j. All of the above |
| | <input type="radio"/> z. Other |

2i. How many years have you been in the inventory and supply chain management field? (Check one)

- a. 4 yrs. or fewer b. 5-8 yrs. c. 9-14 yrs. d. 15+ yrs.

3. Membership Dues

ANNUAL DUES	\$130.00 (U.S.)
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I wish to join APICS for

- 1 year 2 years 3 years 5 years.

TOTAL \$ 130.00 x No. Years _____ = \$ _____

*A portion of your dues, a \$24 nondeductible value, supports your subscription to APICS—The Performance Advantage.

PAYMENT (U.S. dollars only)

Check enclosed for \$ _____

(Checks must be made payable to APICS and drawn on a U.S. bank.)

Charge to: MasterCard VISA American Express
 Discover

ACCOUNT NUMBER _____

EXPIRATION DATE _____

NAME AS IT APPEARS ON CARD _____

SIGNATURE _____

Purchase orders are not accepted.

APICS dues are not deductible as a charitable contribution for federal tax purposes, but may be deductible as a business expense.

APICS USE ONLY (DO NOT WRITE IN THIS SPACE)	
Batch # _____	Check Amount \$ _____
Check # _____	Dues Amount \$ _____

Return to: APICS, Membership Dues, P.O. Box 75381, Baltimore, MD 21275, USA.
 APICS accepts membership applications by phone
 (703) 354-8851 or fax (703) 354-8556 with a major credit card.





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SUCCESS®**

APICS—The Educational Society for Resource Management is the recognized global leader and premier provider of inventory and supply chain management education and information for individuals and organizations. For more than 45 years, APICS has been setting the standard in professional certifications, educational programs, and publications for manufacturing and service industry professionals across the entire supply chain. The APICS community is comprised of nearly 60,000 individuals from 20,000 companies in more than 70 countries worldwide. To learn more about the APICS community, visit www.apics.org.



5301 SHAWNEE ROAD
ALEXANDRIA, VA 22312-2317

PH: (800) 444-APICS (2742) or (703) 354-8851

FX: (703) 354-8106

www.apics.org